

# AEROSPACE & DEFENSE SUPPLIER SUMMIT 2021

March 15-17, 2021 (originally on April 6-8, 2020) in Seattle, WA, USA

RATES AND BOOKING FORM RESERVED FOR MEMBERS OF THE AEROSPACE CLUSTER AUVERGNE RHONE-ALPES

Carefully review the below packages and book the most appropriate one for your company. All included features are clearly described. Please note: all the pictures below are for reference only and subject to modifications. We highly recommend you prepare graphics (posters, roll-ups, pop-up booths, etc) for your hard walled stand. Any additional equipment such as showcases, chairs, power sockets, will be supplied by our stand builder. **One schedule of approved meetings** with contacts of your choice is included in every package.

## DIGITAL

- Attend your meetings from your desk via an online portal.
- You must have the appropriate programs and plugins installed on your device/computer as well as a camera and microphone
- You must plan to be in a quiet place to take your meetings.

Admission for 1 delegate



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROSPACE & DEFENSE SUPPLIERS SUMMIT 2021 catalogue
- ◆ A customized 2-day schedule of pre-planned B2B meetings based on your choices (March 16&17)

- ◆ Virtual booth to be personalized
- ◆ Easily attend live conferences and review past conferences (Conferences and workshops)

Approved meetings will be coordinated by us so you can virtually meet the contacts you selected.

€ 1600

## BOEING CONFERENCE DAY - MARCH 15

- ◆ Registration must be completed online
- ◆ Purchase your ticket here: <http://seattle.bciaerospace.com/pricing-agenda.html>

- ◆ Conferences coordinated by BCI Aerospace and The Boeing Company
- ◆ Program and speakers details will be provided on our website.

USD 250 /delegate

### ORDER CONFIRMATION

Please check the appropriate boxes, enter the correct figures on the right side and make sure this section matches your selection above.

<input type="checkbox"/> Digital package	€ 1600 .....
<b>Grand total -excl. VAT*</b>	.....

### PAYMENT TERMS:

#### \*Additional Information on tax

- Your company is registered in France, French tax (VAT) is due
- Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- Your company is based in a non-European country, no taxes are applicable.**
- Your company is registered in Italy; Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

Full payment at booking is accepted. Your account must be balanced before the event.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

#### Payment can be made by:

- credit card from an online facility (visa and master credit card only)
- wire transfer to our bank account (send us a copy of the receipt by email at [compta@advbe.com](mailto:compta@advbe.com))

#### Our bank account details:

- IBAN: FR76 3000 4008 0400 0100 7591 014
- BIC Code: BNPAFRPPXXX
- Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES
- Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France

**IMPORTANT NOTE:** sign on next page, scan and return this booking form (4 pages) by email. When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for you profile in the online catalog and are very important for the matchmaking program.

# ADVANCED BUSINESS EVENTS TERMS & CONDITIONS

Event name: **AEROSPACE & DEFENSE SUPPLIER SUMMIT 2021** (referred to as the "Event"):  
Date: **March 15-17, 2021** (originally on April 6-8, 2020) (referred to as the "Event date")  
Location: **Greater Tacoma Convention Center** (referred to as the "Place"):  
City: **Tacoma, WA, USA**

## 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-BILLANCOURT CEDEX - France, hereafter referred to as the Organizer.

## 2/ PURPOSE

This agreement stipulates the terms and conditions, under which the Organizer sets up and runs the Event. This agreement highlights the rights and obligations of both the Organizer and the signing company, hereafter referred to as the Participant. By signing this agreement, the Participant formally agrees to abide by these terms and conditions.

## 3/ PLACE AND DATE

The Event will be held at the Place and Date indicated here above. The Organizer may cancel the Event or change the Place and Date, should the Place be rendered unavailable, in case of force majeure or act of God. In such an event, no compensation or refund shall be due to the Participant. However, the Organizer shall inform the Participant about the new Date and Place in writing and guarantee the Participant's participation in the rescheduled Event at no additional cost.

## 4/ REGISTRATION, CANCELLATION, PAYMENT

- Any company or organization is allowed to attend the Event provided its delegates have relevant knowledge to enter business discussions with other attendees. The Organizer, nonetheless, reserves the right to approve or reject any registrations at its sole discretion.
- The participant may cancel their registration forty-five days (45) or more prior to the Event, and be eligible for a full refund. The Organizer shall, however, retain a 7.5% administrative fee when processing the refund.
- Should cancellation be submitted twenty-one (21) to forty-four days (44) prior to the Event, the Participant shall be liable for a penalty amounting thirty percent (30%) of the amount due or paid.
- Should cancellation be submitted twenty days (20) or less prior to the Event, the Participant shall be liable for the payment of the full amount due, and not be eligible for any refund.
- All invoices issued and sent to the Participant, must be remitted five days (5) prior to the Event at the latest. The Organizer reserves the right to deny the Participant access to the Event, shouldn't their accounts be settled.

## 5/ INCLUDED SERVICES AND OBLIGATION TO PRODUCE RESULTS

The Organizer firmly commits to diligently use their expertise, knowledge, contacts network and all available resources to deliver all the services described in the booking form attached to this agreement. The Participant understands the Organizer's work shall not necessarily produce direct and immediate business results.

## 6/ PREVENTIVE MEASURES

The Organizer commits to implementing preventive measures and supplying equipment, aimed at hampering the spread of some transmissible diseases. The Participant understands, that preventive measures and protective equipment do not offer a risk-free event, and that the Organizer cannot be held liable for any contamination occurring during the preparation and running of the Event.

## 7/ INSURANCE

The Organizer is solely responsible for setting up and running the Event. However the Organizer's shall not be legally liable for any harm caused to the Participant by a third party.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party or a third party's equipment and installations during the preparation and running of the Event.

The Participant must hold an insurance policy that covers all damages caused by a third party to them, their staff and belongings during the preparation and running of the Event.

## 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force.

The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

## 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

## 10/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

## 11/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form. More information is available on the Organizer's website: [privacy, confidentiality and management of personal information](#)

Company name:

Name of authorized officer or representative:

I agree with advanced business events general terms and conditions

Date and signature:

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This form is very important as the provided information on your technologies and capabilities will make up your profile in the online catalogue. We strongly recommend you to **enter your details online** from the following link. A confirmation will be sent to you with an ID that would let you log into the system, edit your details, add a logo, select contacts and more.

## COMPANY DETAILS AEROSPACE & DEFENSE SUPPLIER SUMMIT SEATTLE 2021

**COMPANY NAME :** .....

◆ Address : .....

◆ Postal code : ..... ◆ Town / City : ..... ◆ Country : .....

◆ Phone : ..... ◆ Fax : ..... ◆ Email : .....

◆ Web site : .....

◆ Year of foundation : ..... ◆ Turnover (In Millions of Euros) : ..... ◆ Number of employees : .....

◆ % of Export : ..... ◆ Export area(s) : .....

◆ Group affiliation : ..... ◆ Group nationality : .....

◆ Member of a trade association or organization: .....

## PARTICIPANTS CONTACT DETAILS

**Delegate 1** (*individual who will attend the event*)

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO boxes accepted) : .....

◆ Postal code : ..... ◆ City : ..... ◆ Country : .....

◆ Other useful information : .....

**Delegate 2** (*individual who will attend the event*)

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO boxes accepted) : .....

◆ Postal code : ..... ◆ City : ..... ◆ Country : .....

◆ Other useful information : .....

**Administrative follow-up**

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title:..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

**Billing details : (required)**

◆ Company : ..... ◆ Registration N° : .....

◆ VAT N°: .....

◆ Title : ..... ◆ First name : ..... ◆ Last name : ..... ◆ Department : .....

◆ Address : .....

◆ Postal Code : ..... ◆ City : ..... ◆ Country : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

## PRIMARY ACTIVITY

.....

## SECONDARY ACTIVITY(IES)

.....

## NATURE OF PARTICIPATION

◆ We're offering:		◆ We'll support:	
<input type="checkbox"/> Commercial representation <input type="checkbox"/> Common research programs <input type="checkbox"/> Licenses / Technologies <input type="checkbox"/> Products	<input type="checkbox"/> R & D partnership <input type="checkbox"/> Services <input type="checkbox"/> Skills <input type="checkbox"/> Sub-contracting	<input type="checkbox"/> Design <input type="checkbox"/> Engineering <input type="checkbox"/> Manufacturing, industrialization <input type="checkbox"/> Production	<input type="checkbox"/> Purchasing <input type="checkbox"/> Quality <input type="checkbox"/> Research & Development <input type="checkbox"/> Sub-contracting
<input type="checkbox"/> Other (specify) : ..... .....		<input type="checkbox"/> Other (specify) : ..... .....	

**◆ MANUFACTURING**

**COMPOSITES**

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) : .....
- Strengthening or feed (specify) : .....
- Skin packaging
- Filament Winding
- Resin Transfer Molding (RTM)
- Sandwich
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Bonding
- Tooling
- Water Jet Cutting
- Conductive composites
- Non-autoclave composites
- Other (specify) : .....

**ELECTRONICS AND ELECTRICAL**

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Printable electronics
- Conductors
- Variable freq. power
- High temperature electronics
- High voltage electronics
- Arc-fault circuit breakers
- Advanced lighting
- Open system architecture
- Re-assignable electronics
- Anti-tampering
- Fault tolerant & autonomic
- Maintenance, repair, testing
- Other (specify) : .....

**ENERGY AND POWER CONDITIONING**

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.).
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Reduced fuel use
- Alternative Fuels
- Other (specify) : .....

**MECHANICS AND METALS**

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors, piezoelectric, etc.
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Castings
- Foundry
- Forging
- Extrusion
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify) : .....

**PLASTICS**

- Thermoplastics
- Thermoset
- Injection
- Molding
- Extrusion

- Pultrusion
- Thermoforming
- Compounding
- Other (specify) : .....

**TECHNICAL TEXTILES**

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) : .....

**SPECIAL MATERIALS**

- Light-weight moisture-resistant insulation
- Halon replacement
- Recyclable materials
- Anti-icing and scratch resistant coatings
- Multi-functional materials
- Joining, coating and painting
- Other (specify) : .....

**◆ ENGINEERING**

**ENGINEERING & DESIGN CENTERS**

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Interior/exterior noise reduction
- Geometry
- Optimization
- Visualization
- Other (specify) : .....

**TESTS, CONTROL & MEASURES**

- Test benches
- Test management
- Non destructive tests
- Other (specify) : .....

**STRUCTURES**

- Engineering and control
- Manufacturing techniques
- Active structures and control
- Smart structures
- Integrated wiring & sensors
- Health monitoring
- Weight
- Loads
- Self-healing
- Reconfigurable / morphable
- Space-debris armor
- Maintenance, repair, testing
- Other (specify) : .....

**◆ PROCESSES**

**DATA PROCESSING AND STORAGE**

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) : .....

**INSTRUMENTATION**

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- On-site science measure devices
- Other (specify) : .....

**SCIENTIFIC AND INDUSTRIAL IT**

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Data support for network systems
- Analysis
- Grid & hybrid networks
- Mobile & wearable computers
- Autonomic
- Ontologies & reasoning
- Multi media semantics
- data mining & intelligent agents
- Distributed data collection
- Other (specify) : .....

**SIGNAL PROCESSING**

- Guidance and control
- Signal and image processing

- Sensors: wireless; biological, chemical, biometric, optical
- Compression, encryption, etc.
- Other (specify) : .....

**SOFTWARE**

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Reusable, upgradeable software
- Other (specify) : .....

**TECHNICAL SERVICES**

- Products insurance
- Consulting, auditing
- Quality
- Training
- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) : .....

**THERMAL CONTROL**

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Elimination of thermal waste
- insulating materials/coatings
- Thermally conducting polymers
- High temp and non-metallic materials
- Thermal electric cooling
- Extreme heat tolerant brakes
- Other (specify) : .....

**◆ TECHNOLOGIES, EQUIPMENT, SYSTEMS**

**ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS**

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Energy efficiency
- Other (specify) : .....

**EQUIPMENT AND SYSTEMS**

- Equipment manufacturer
- System manufacturer
- Hydraulic systems
- Special machinery
- Metrology
- Tooling
- Pneumatics
- Robotics and automation
- Autoclave
- Short description: .....

**OPTICS AND ELECTRO-OPTICS**

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Flight Control Optics
- Fuel System Optics
- Other (specify) : .....

**PROPULSION**

- Chemical propulsion
- Electric propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Active/passive noise control
- Fuel efficient engines
- Engine life extension
- Other (specify) : .....

**◆ OTHER (if not in the list):**

.....  
 .....  
 .....

<p><b>◆ AVIATION</b></p> <p><b><u>BUSINESS JETS</u></b></p> <p><input type="checkbox"/> Turbo jets</p> <p><input type="checkbox"/> Turbo propulsion jets</p> <p><input type="checkbox"/> Reciprocating engine-powered jets</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>COMMERCIAL AIRCRAFT</u></b></p> <p><input type="checkbox"/> Narrow-body jetliner</p> <p><input type="checkbox"/> Wide-body jetliner</p> <p><input type="checkbox"/> Turboprop aircraft</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>MILITARY AIRCRAFT</u></b></p> <p><input type="checkbox"/> Bombers</p> <p><input type="checkbox"/> Freight - Transport – In-flight refueling</p> <p><input type="checkbox"/> Early Warning</p> <p><input type="checkbox"/> Electronic Warfare</p> <p><input type="checkbox"/> Fighters</p> <p><input type="checkbox"/> Observation</p> <p><input type="checkbox"/> Patrol ASW</p> <p><input type="checkbox"/> Reconnaissance</p> <p><input type="checkbox"/> Research - Test Bench – Experiments</p> <p><input type="checkbox"/> Training</p> <p><input type="checkbox"/> Utilities</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>ROTARY WING AIRCRAFT</u></b></p> <p><input type="checkbox"/> Naval</p> <p><input type="checkbox"/> Reconnaissance / attack</p> <p><input type="checkbox"/> Tilt rotor</p> <p><input type="checkbox"/> Training</p> <p><input type="checkbox"/> Transport</p> <p><input type="checkbox"/> Utilities</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>UAV AND ENGINE</u></b></p> <p><input type="checkbox"/> UVAs (unmanned aerial vehicles)</p> <p><input type="checkbox"/> Gas turbine engines</p> <p><input type="checkbox"/> Other (specify) : .....</p>	<p><b>◆ SPACE AND MILITARY</b></p> <p><b><u>CIVIL SATELLITES</u></b></p> <p><input type="checkbox"/> Communication</p> <p><input type="checkbox"/> Observation</p> <p><input type="checkbox"/> Navigation</p> <p><input type="checkbox"/> Scientific</p> <p><input type="checkbox"/> Weather</p> <p><input type="checkbox"/> Technology development</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>LAUNCH VEHICLES</u></b></p> <p><input type="checkbox"/> Launchers</p> <p><input type="checkbox"/> Manned systems</p> <p><input type="checkbox"/> Unmanned systems</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>MILITARY SATELLITES</u></b></p> <p><input type="checkbox"/> Communication</p> <p><input type="checkbox"/> Early warning</p> <p><input type="checkbox"/> Earth observation</p> <p><input type="checkbox"/> Navigation</p> <p><input type="checkbox"/> Reconnaissance and surveillance</p> <p><input type="checkbox"/> Technology development</p> <p><input type="checkbox"/> Manned systems</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>MISSILES</u></b></p> <p><input type="checkbox"/> Air to air</p> <p><input type="checkbox"/> Air to surface</p> <p><input type="checkbox"/> Anti armor</p> <p><input type="checkbox"/> Antiballistic</p> <p><input type="checkbox"/> Anti ship</p> <p><input type="checkbox"/> Anti submarine</p> <p><input type="checkbox"/> Surface to air</p> <p><input type="checkbox"/> Surface to surface</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b><u>SPACECRAFT AND EQUIPMENT</u></b></p> <p><input type="checkbox"/> Orbiters</p> <p><input type="checkbox"/> Robots</p> <p><input type="checkbox"/> Ground infrastructures</p> <p><input type="checkbox"/> Other (specify) : .....</p>	<p><b>◆ SUPPORT SYSTEMS</b></p> <p><input type="checkbox"/> Empowered guided weapons</p> <p><input type="checkbox"/> Air traffic control radars</p> <p><input type="checkbox"/> Communication and navigation systems</p> <p><input type="checkbox"/> Data processing equipment</p> <p><input type="checkbox"/> Display screens and instruments</p> <p><input type="checkbox"/> Integrated avionics systems</p> <p><input type="checkbox"/> Electronic warfare systems</p> <p><input type="checkbox"/> Radars and sensors</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b>◆ AIR TRANSPORTATION BUSINESS</b></p> <p><input type="checkbox"/> Airlines</p> <p><input type="checkbox"/> Jet leasing</p> <p><input type="checkbox"/> Jet charter company</p> <p><input type="checkbox"/> Airport</p> <p><input type="checkbox"/> Other (specify) : .....</p> <p><b>◆ OTHER (if not in the list):</b></p> <p>.....</p> <p>.....</p> <p>.....</p>
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DESCRIPTION OF YOUR CAPABILITIES

In this section you will make a written description of how your capabilities and services are used. Mention of your certifications and other standards is also very important.

- ◆ Technical data: .....
- ◆ Acquired Certifications: .....
- ◆ Customer References: .....
- ◆ Technical achievements: .....
- ◆ Type of contacts sought: .....
- ◆ Production sites abroad (countries): .....