Swedish delegation to Grenoble September 12 – 13, 2024

Background information

Embassy of Sweden

MINALOGIC
Auvergne-Rhône-Alpes

Grenoble Alpes

BUSINESS SWEDEN
THE SWEDISH TRADE & INVEST COUNCIL

Agenda

- **Delegation participants SE**
- The Swedish Semiconductor Ecosystem
- Trilateral Innovation Platform TIP
- Why Sweden

Markus Karbach
MD & BU Mhr. Europe & Asia
Munters Euroform GmbH

Andrea Gatti
Sales Manager
Munters / Airprotech

Company Information	Munters is a global leader in climate solutions for mission-critical processes. They offer innovative, efficient and sustainable solutions for customers in industries where controlling indoor humidity, temperature and energy efficiency is mission-critical. Munters help support companies to more efficiently use energy or water resources, and thereby reduce their climate and environmental impact.
HQ	Kista, Sweden
Size	SEK 10,4 Billion – 3940 Employees – 19 plants – 30 countries
Established	1955
Semiconductor Value Chain	Solution Provider for Semiconductor manufacturers
Semiconductor offering	Munters offers different dehumidification and climate control solutions for the semiconductor industry, such as : • Desiccant dehumidifiers maintain humidity levels below 1%, preventing corrosion and failures in wafer and integrated circuit manufacturing processes • Evaporative cooling systems and energy recovery technologies to improve facility energy efficiency and productivity Munters' solutions are suitable for different stages of semiconductor manufacturing, including assembly areas, wafer manufacturing areas, and photolithography rooms
News	Munters to acquire Airprotech | Munters

Jean Francois Mabile
General Manager CSC France Industry
Trelleborg Sealing Solutions

Emmanuel Louison
GKAM France & semicon segment
Trelleborg Sealing Solutions

Company Information	Trelleborg Sealing Solutions offers everything from the versatile elastomer O-Ring to complex multi-faceted PTFE based and polyurethane geometries. In the unlikely event that none of these suit your requirements, Trelleborg Sealing Solutions can develop a specific product for your application.
HQ	Nacka, Sweden
Size	SEK 34 Billion – 6900 Employees (Sealing Solution) – 32 plants – 180 countries
Established	1952
Semiconductor Value Chain	Solution Provider for Semiconductor manufacturers
Semiconductor offering	Range of leading-edge materials delivering sealing integrity in critical semiconductor processes. These can be manufactured in materials ranging from basic elastomer grades to high purity, plasma-resistant grades specifically developed for microchip manufacturers using the most advanced semiconductor technologies. • Any size of O-Ring from micro to giant (standard or custom) • Custom-molded designs and bonded products
News	Trelleborg acquires manufacturer of aerospace components | Trelleborg Sealing Solutions FFKM Materials at Semicon Europa 2022 | Trelleborg Sealing Solutions

Steffen Dilger
VP of Sales for EMEA Central
Hexagon

Laurent Francou
Director Business Development
South East France
Hexagon

Company Information	Hexagon is the global leader in digital reality solutions, combining sensor, software and autonomous technologies to boost efficiency, productivity, quality and safety across industrial, manufacturing, infrastructure, public sector and mobility applications.
HQ	Stockholm
Size	EUR 5.2 billion (2022), ca. 24,500 employees
Established	1992
Semiconductor Value Chain	Software, Equipment
Semiconductor offering	Hexagon's semiconductor manufacturing solutions increase autonomy and accuracy in processes to serve semiconductor businesses as they tackle transformation, shifting demands and disruption of supply chains. • Non-contact inspection of semiconductor chips and lead frames • Computational fluid dynamics • Dimensional analysis • Eterprise asset management • Health and safety compliance • Material management and warehousing • OT/ICS cybersecurity • Supplier management
News	https://hexagon.com/company/newsroom/press-releases/2023/hexagon-partners-with-sony-semiconductor-solutions-to-enhance-reality-capture

Björn Holmström
CEO
NSS Water

Bengt Wallin
Head of production
NSS Water

Company Information	NSS Water is specialized in eco-friendly, high-purity water solutions, used in advanced water management for high-tech industries such as semiconductors. NSS Water's solutions like the patented membrane distillation process fit various applications while supporting sustainable development goals by conserving resources and significantly reducing water usage in critical processes
HQ	Bengtsfors
Size	n.a.
Established	2020
Semiconductor Value Chain	Equipment
Semiconductor offering	Nanopure Water Revolution by NSS Water is high purity pure water for semiconductor manufacturing. As a result, the semiconductor industry can reach significantly higher yield faster and reach profitability on new chips faster. • Nanopure® water (NPW) removes all nano contamination above 5-10 nanometers. • Water Enhancement Tool reduce water consumption with up to 90% in certain production steps, this is achieved thanks to the extreme purity of NPW. The amount of chemicals can also be reduced as it takes less water to dilute the chemicals with NPW.
News	https://www.longruncapital.com/updates/longrun-invests-in-nss-water-enhancement-technology-the-swedish-nanopure-water-revolution

Dr. Jonas Sundqvist
Co-Founder & CEO
AlixLabs AB

Rob Cadman
Commercial Director &
Advisory board member
AlixLabs AB

AlixLabs

Company Information	AlixLabs is an innovative startup enabling the semiconductor industry to scale down component sizes in a cost-effective manner.
HQ	Lund, Sweden
Size	SEK 666 Thousand – 12 Employees
Established	2019
Semiconductor Value Chain	Equipment
Semiconductor offering	Atomic Layer Etching technology (ALE). AlixLabs provides an ALE-based method (atomic layer etching) of manufacturing semiconductor nanostructures with a characteristic size below 20 nm. This enables atomic-level precision processing beyond the resolution limit for optical and electron beam lithography, enabling further down-scaling of semiconductor devices
News	Swedish startup secures funding to develop energy-efficient technology for semiconductor manufacturing – ArcticStartup

Tobias Tired
COO
NordAmps

Jan Andersson
TBC
NordAmps

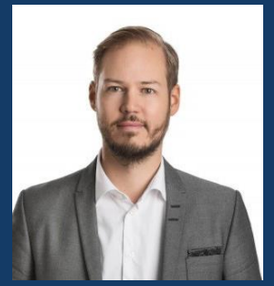
Company Information	NordAmps is a startup that produces innovative nanowire transistors for high-frequency wireless communication using advanced nanotechnology
HQ	Lund, Sweden
Size	SEK 2,33 Million – 3 Employees
Established	2016
Semiconductor Value Chain	Nanowire transistor technology
Semiconductor offering	NordAmps offers advanced nanowire transistor technology solutions for the semiconductor industry, such as: • InGaAs nanowire transistors on silicon, enhancing high-frequency wireless communication and processor applications • Technology license agreements to semiconductor device manufacturers, enabling the integration of advanced transistor technology NordAmps' solutions are suitable for different stages of semiconductor manufacturing, including high-frequency data processing, wireless communication, and advanced processor applications.
News	NordAmps AB Raises SEK 14 Million for Revolutionary 5G and 6G Nano-Sized Transistor Technology

Oskar Fajerson
CEO
Polar Light Technologies

POLAR LIGHT TECHNOLOGIES

Company Information	Polar Light Technologies was founded in 2014 and is based on research into nanostructures in semiconductor materials at Linköping University. Today Polar Light Technologies is a quantum opto-electronics developer that develops a new generation of microLEDs.
HQ	Linköping, Sweden
Size	SEK 8,29 Million – 8 Employees
Established	2014
Semiconductor Value Chain	Micro-LED manufacturer
Semiconductor offering	Polar Light Technologies develops the next generation of micro-LED and offers micro-LED frontpanels for next generation AR, HUD, HMD applications as well as micro-LED RGB wafers for next generation displays
News	Polar Light Technologies Brings its Semiconductors to Silicon Valley – Polar Light Technologies (polar-light-technologies.com) Blue and green light – Polar Light Technologies (polar-light-technologies.com)

Simona Laza
Manager Strategic Public Partnerships
Excillum AB



Fredrik von Hofsten
Business Development Manager
Excillum AB

Company Information	Excillum is active in the field of advanced microfocus and nanofocus X-ray sources and was founded in 2007 by researchers from the Royal Institute of Technology (KTH) in Sweden. Excillum aims to enable new science, improve medicine and enhance manufacturing by redefining the X-ray tube. Excillum is the inventor of the world's brightest microfocus X-ray tube.
HQ	Stockholm, Sweden
Size	SEK 150,6 Million - 75 Employees
Established	2007
Semiconductor Value Chain	Manufacturer of advanced microfocus and nanofocus X-ray sources
Semiconductor offering	Excillum develops, deploys, and refines X-ray sources for new and advanced applications and offers a growing range of X-ray tubes. Currently Excillum offers the Excillum MetalJet source, based on the company-founding metal-jet-anode technology, and the Excillum NanoTube source powered by refined e-beam technology.
News	VCbattery and Excillum join forces to bring high-speed 3D CT inline inspection to EV battery cell manufacturers – Excillum New game-changing inspection demonstrator for EV batteries - Excillum

Nils Bågenholm
Co-founder, CEO
Mat4green Tech AB

TBC
TBC
Mat4green Tech AB

Company Information	Mat4Green Tech is a R&D company on recycling and material technologies that specializes in Indium tin oxide (ITO) production and indium recycling. Mat4Green Tech has developed a technology that recycles Indium from industrial waste in an efficient and climate-neutral way. The technology for recycling and producing Indium has no CO_2 emissions and recycle more efficiently and with a higher recycling rate than competitors can do today.
HQ	Göteborg, Sweden
Size	SEK 2,86 Million- 2 Employees
Established	2017
Semiconductor Value Chain	Indium tin oxide (ITO) production and indium recycling.
Semiconductor offering	Mat4Green Tech offers ITO powders and ITO sputtering targets.
News	Mat4Green Tech återvinner värdefulla metallen Indium med noll klimatpåverkan | Chalmers Ventures (mynewsdesk.com) Chalmers Ventures gör följdinvestering i Mat4Green Tech – tar in 9 miljoner | Chalmers Ventures (mynewsdesk.com)

Valentin Dubois
Co-founder & CEO
Dappler Labs

N. Raja Shyamprasad
Co-founder
Dappler Labs

DAPPLERLABS

Scalable optical metrology for the EUV era

Company Information	Dappler Labs AB is a startup from Stockholm, Sweden with the mission to create ultra-scalable, energy-efficient and cost-effective metrology solutions for advanced semi- conductor manufacturing. The technology was born in an academic lab to meet their own metrology needs.
HQ	Stockholm
Size	n.a.
Established	2023
Semiconductor Value Chain	Equipment
Semiconductor offering	Metrology and inspection technology that transforms conventional optical microscopes into state-of-the-art metrology tools for patterned test wafers.
News	

Patrik Lundström
CEO
Obducat AB

Company Information	Obducat is an innovative developer and supplier of micro-and nano lithography solutions. The company's technologies are used by companies within the LED, OLED, semiconductor, display, optical and photonics, biomedical and MEMS industries.
HQ	Lund, Sweden
Size	SEK 58,3 MSEK – 14 Employees
Established	1986
Semiconductor Value Chain	Equipment & Tooling
Semiconductor offering	Tools for Nanoimprint Lithography, Resist processing and Wet processing and Foundry Services. Obducat supplies technology, products and processes used for advanced micro- and nanopatterning, enabling realization of new applications and improved device performance.
News	https://evertiq.se/news/43716 Obducat receives order valued at 2.3 million SEK from an existing European customer – Obducat

James Campion
CEO
TeraSi AB

Bernhard Beuerle
Co-Founder
TeraSi AB

Company Information	TeraSi is a spin-off from the Royal Institute of Technology (KTH) in Stockholm, developing precise and compact components for 6G using silicon micromachining. TeraSi's technology provides a scalable hardware platform that revolutionizes how radio frequency technology components and systems are built.
HQ	Värmdö, Sweden
Size	SEK 387 Thousand
Established	2020
Semiconductor Value Chain	IDMs
Semiconductor offering	Silicon-machined components for 6G applications
News	

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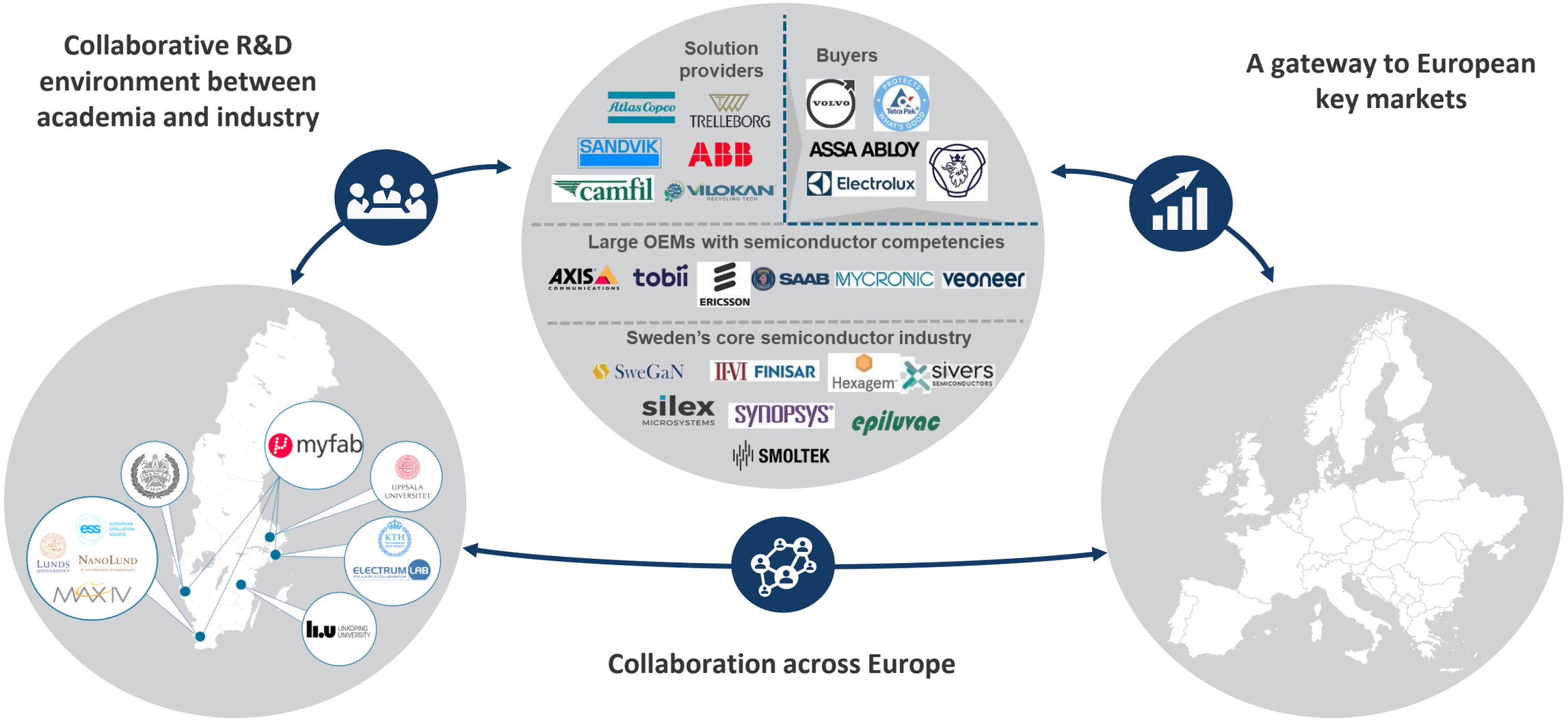
Sweden offers a highly innovative ecosystem, connected to academia and end-user industries

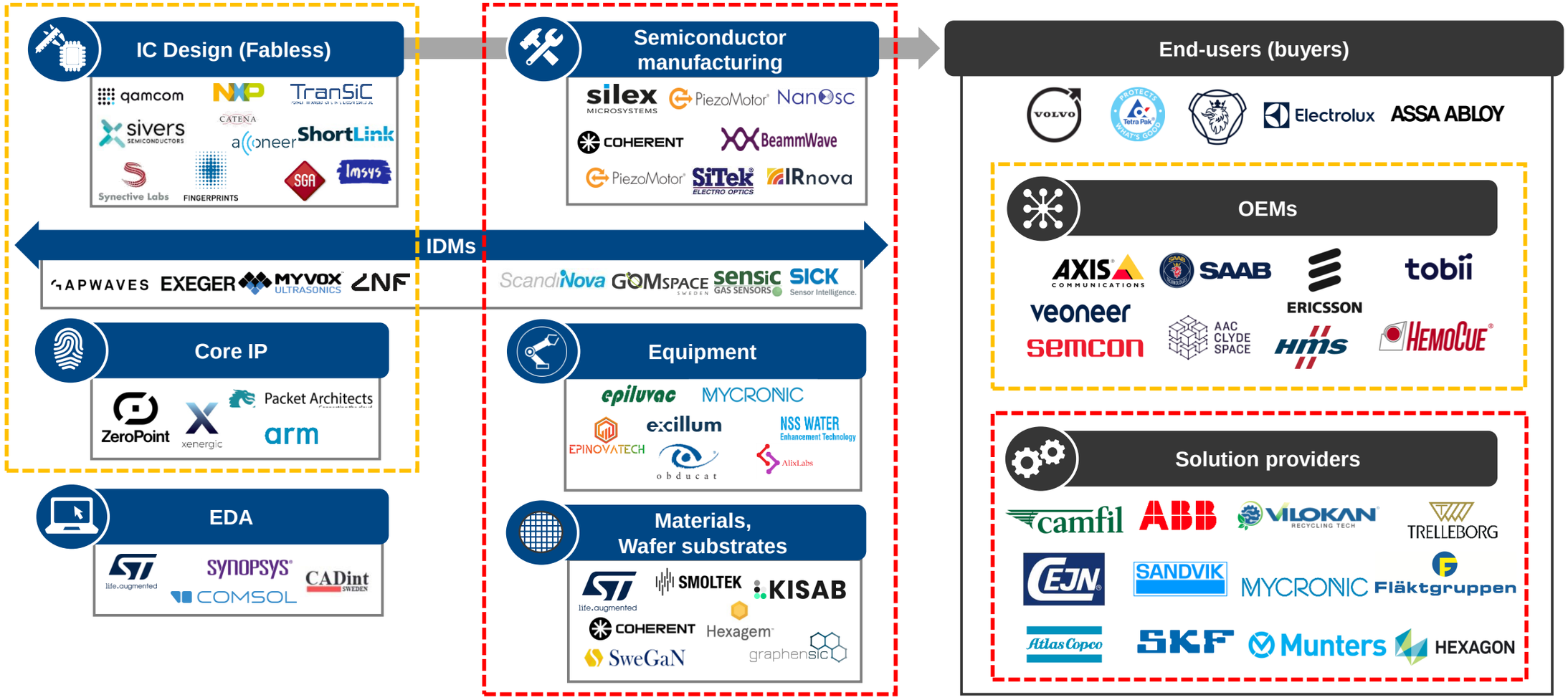
Collaborative R&D environment between academia and industry

A gateway to European key markets



Collaboration across Europe

Sweden has an innovative core industry with over 70 companies across the value chain complemented by leading OEMs and industry solution providers



The three main strengths of the Swedish ecosystem are WBG technologies, Chip Design, and Industrial Semiconductor Solutions

Strength	Importance and the role of Sweden
Wide Bandgap semiconductor technologies	• EU polices and initiatives is driving electrification and increases the demand for power semiconductors • WBG semiconductors (as Silicon Carbide and Gallium Nitride) are key to improving the efficiency of power semiconductors • Sweden's semiconductor ecosystem has a strong focus on WBG semiconductor technologies
Long legacy and competence base in Chip Design	• There is a crucial need to improve IC design capabilities in the EU to produce cutting edge chips • The demand for advanced chips will vastly increase in Europe • Sweden is home to leading chip design companies and large OEMs with in-house chip design capabilities, that can be developed further
Leading solution providers to the semiconductor industry	• Sweden is home to several of the world leading solutions providers to the semiconductor industry • The offering includes industrial equipment such as robotics, filtration systems and sealing solutions • There are huge business opportunities in the coming years for these companies as semiconductor investments in Europe are at a record high

Swedish companies are leading the way in the green industrial transition

Sweden has the potential to become a key actor in Wide Bandgap Semiconductor techs with the growing demand for power electronics

Key industry areas for power electronics

Renewable Energy

Industrial Equipment

EV/Smart Vehicles

Strong focus on WBG semiconductor technologies

COHERENT

SweGaN

KISAB

epiluvac

SMOLTEK

life.augmented

EPINOVATECH

ELECTRUM LAB
KTH & RISE IN COLLABORATION

graphensic

LUNDS UNIVERSITET

NANOLUND
AT THE FOREFRONT OF NANOSCIENCE

myfab

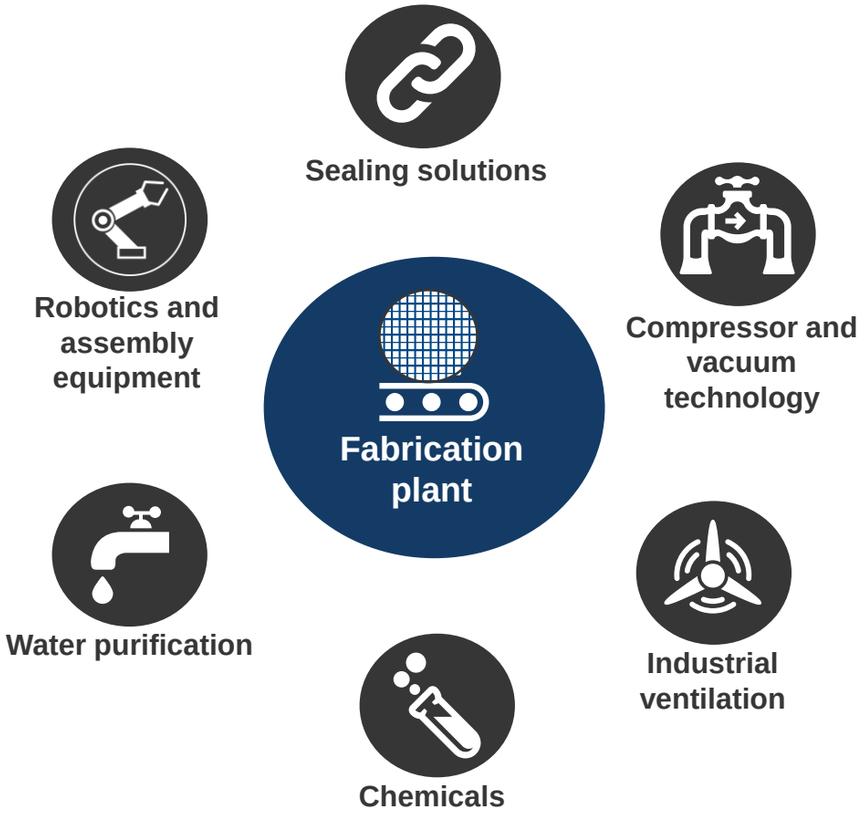
Sweden is home to several large OEMs with semiconductor competencies that lead the technological development in their industry areas

Strong foundation in IC Design with leading chip design companies

Large OEMs with semiconductor competencies that are focused on chip design for use in internal products

Sweden is home to several global solution providers to the semiconductor industry that lead the technological development in their respective area

Key solution areas



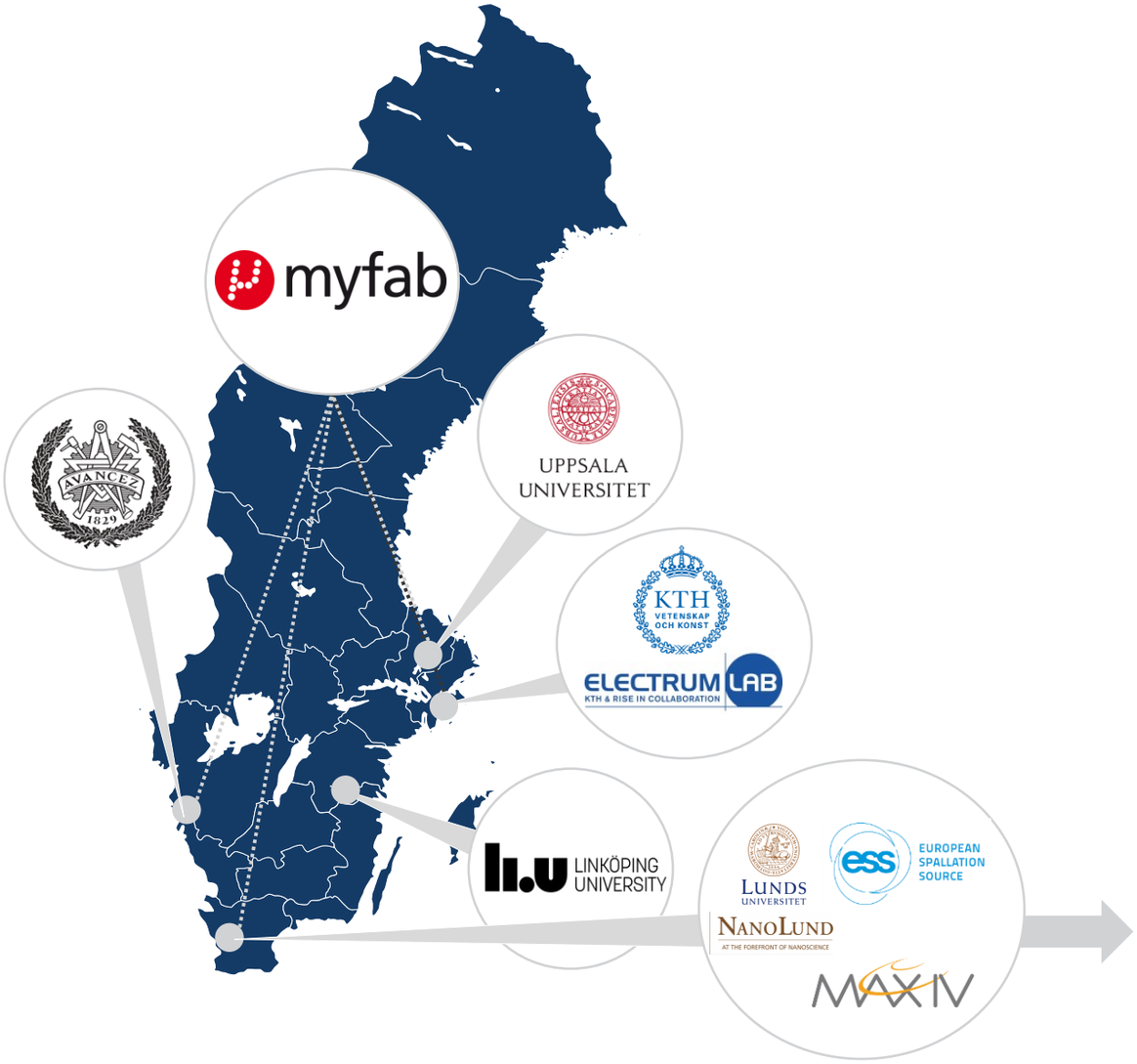
Leading solution providers to support a sustainable semiconductor industry

Atlas Copco
MYCRONIC
Munters
ABB
TRELLEBORG
EJN
camfil
Fläktgruppen
HEXAGON
SANDVIK
SKF
VILOKAN RECYCLING TECH

Sweden offers a large end-user market consisting of leading companies with a high demand for semiconductors

Several global companies within automotive, ICT and industrial equipment that lead the technological development. Companies with a high dependency on semiconductors include; Volvo, Scania, Ericsson and ABB

Semiconductor ecosystem includes a world-class R&D and test bed environment: academia and industry collaborate to create high-tech commercial applications



Unique research facilities

MAX IV LABORATORY

640
Million €
Investment

ESS EUROPEAN SPALLATION SOURCE

1.84
Billion €
Investment

NanoLund
CENTER FOR NANOSCIENCE

21
Million €
Annual funding

Why Sweden?

Semiconductors by Sweden Alliance

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TIP

A trilateral innovation platform between Sweden, France and Germany to foster long-term strategic partnerships for a competitive Europe

A trilateral business innovation platform between Sweden, France and Germany

Strategic innovation collaborations are increasingly important for **tackling global challenges** and for sustainable and competitive trade. The trilateral innovation platform between Sweden, France and Germany aims to **foster long-term strategic relationships – and thereby strengthening European competitiveness** – through collaboration projects for innovation, growth, and international development. By pooling the innovation power of these three countries, new and more innovative solutions addressing global societal and climate challenges can be developed faster.

Trilateral collaboration between the **two European power houses France and Germany** as well as the **innovation frontrunner Sweden**. The three countries all are leading innovation nations in the EU.

The thematic focus of the trilateral innovation platform will be on the tracks: **smart health, smart mobility** and **smart industry**. Within each track, multiple-helix actors will be gathered from **academia, industry** and **government.**

Facilitated by:

VINNOVA
Sweden's Innovation Agency

Vinnova is Sweden's innovation agency. Vinnova helps building Sweden's innovation capacity, contributing to sustainable growth, with the vision of Sweden as an innovative force in a sustainable world.

BUSINESS SWEDEN
THE SWEDISH TRADE & INVEST COUNCIL

Business Sweden is the official Swedish Trade & Invest council with a unique governmental mandate to support Swedish companies grow global sales and international companies invest and expand in Sweden.

TIP

The innovation platform consists of three main tracks, with chosen subtracks as focus areas going forward

Smart Health

Spearheaded healthcare has the power to unlock the major health and societal challenges and opportunities of today, and tomorrow. Sweden's unique digital technology capabilities and maturity, high innovation level and adoption rate, and health data access make it an unrivalled partner for expansive innovation projects aimed at optimizing health outcomes.

Prioritised sub-tracks:

- Data sharing and optimization
- Medical imaging

Smart Industry

Smart Industry is revolutionizing the way products are made, distributed, reused and recycled. Sweden is at the global forefront of Industry 4.0. With clean energy, advanced technologies and a thriving culture of collaboration, there are no better circumstances to lay the groundwork for sustainable and digitally powered operation.

Prioritised sub-tracks:

- Hydrogen
- Semiconductors
- Automation & Robotics

Smart Mobility

Transformation of the transport sector is one of the cornerstones in achieving the UN global goals for sustainable development. Sweden's rapid advances in electrification, alternative fuels, self-driving vehicles, connectivity, and platforms for shared mobility provide a powerful springboard for change.

Prioritised sub-tracks:

- Autonomous vehicles
- E-mobility incl. battery technology

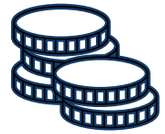
The project will be contributing to the following Agenda 2030 goals:

TIP

Participate to gain access to relevant actors, benefit from a proven innovation concept and take advantage of pre-scouted funding opportunities

Gain access to complementing state-of-the-art actors, identified and engaged through thorough exploration of the Swedish, French and German ecosystems

Benefit from the proven innovation concept “multiple helix”, creating synergies between private (large corps, SMEs and start/scale-ups), public players as well as academia



Take advantage of pre-scouted national and/or EU funding opportunities relevant to the different innovation projects

The foundation of the trilateral innovation platform will be the creation of working groups within each of the prioritized sub tracks

	Launch	Working groups	Consortia
Purpose	Ensure commitment from selected key-actors	Define thematic pain points and areas of common interest suitable for collaboration and formulation of project plans	Formation of joint innovation projects run by complementing members, that are eligible for external funding (national or EU level)
Participants	CXO or equivalent	Assigned company representative (from R&D or equivalent)	Assigned company representative with subject-matter expertise
Participant role	Ensure commitment and general direction and anchor internally	Represent company innovation agenda, jointly define working group plan and areas of common interest as basis for project and consortia	Active participation in consortium from the creation of the consortium to finalizing the application process as well as driving the project

Business Sweden & Vinnova will plan, prepare, and facilitate the process and dialogue, including identifying funding sources

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High rankings in innovation, digitalisation and sustainability, makes Sweden one of the world's most attractive countries for business in global comparisons

	Innovation				Digital adoption		Sustainability	
Global rank	**Innovation Union Scoreboard**	**Network Readiness Index**	**Global Innovation Index**	**Best Countries for Business**	**Digital Competitive-ness Index**	**World Competitive-ness Index**	**Country Sustainability Index**	**Corruption Perception Index**
1	**Sweden**	**Sweden**	Switzerland	UK	USA	Singapore	**Sweden**	New Zealand
2	Finland	Denmark	**Sweden**	**Sweden**	Singapore	Denmark	Finland	Denmark
3	Denmark	Singapore	USA	Hong Kong	Denmark	Switzerland	Norway	Finland
4	Netherlands	Netherlands	UK	Netherlands	**Sweden**	Netherlands	Denmark	Singapore
5	Belgium	Switzerland	Netherlands	New Zealand	Hong Kong	Hong Kong	Iceland	**Sweden**
6	**Germany**	Finland	Denmark	Canada	Switzerland	**Sweden**	Switzerland	Switzerland
7	Austria	Norway	Finland	Denmark	Netherlands	Norway	New Zealand	Norway
8	Ireland	USA	Singapore	Singapore	Republic of Korea	Canada	Luxembourg	Netherlands
9	France	**Germany**	**Germany**	Austria	Norway	UAE	Canada	**Germany**
10	Estonia	UK	Republic of Korea	Switzerland	Finland	USA	Netherlands	Luxembourg
Source:	EIS 2020	Portulans Institute 2020	Cornell, INSEAD, WIPO 2020	Forbes 2019	IMD 2020	IMD 2020	Robeco 2020	Transparency International 2020

- Sweden has had a successful track record over the past 30 years of decoupling growth from CO2 emissions, and is today a global leader in sustainable development
- Sweden aims to become the world's first fossil free welfare nation, by 2045
- Swedish companies are industry frontrunners and sustainability leaders within fields of relevance to the Paris climate agenda, such as renewable energy, electric vehicles, and grid and transmission infrastructure

"Sweden is a small country with a large voice. Sweden needs to become an even larger influencer for the global climate."

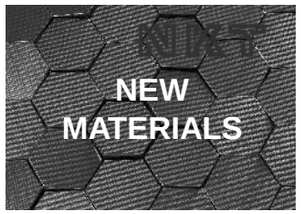
Larry Fink, CEO, Blackrock

Sweden has a strong industry base and leading, global companies in several ecosystems creating innovation in new tech and sustainable solutions

- Europe's **lowest energy cost** and 99,9% grid **stability**
- Leaders in **renewable energy generation** and excess heat electricity
- World-leader in **electrification**, HVDC line and substations
- Strong growth in **wind farms**

- Giants behind the **automotive innovation** cluster in sustainable and smart mobility solutions
- **E-mobility** and **e-highways**
- Frontrunners in **biofuels** and **alternative fuels**
- Strong players in modern **airport** and **maritime** solutions

- Long term, stable **growth** in industrial capacity and export
- Global leaders as frontrunners in **automation** and **sustainable production**
- Drivers of **innovation** with 75% of business R&D in industry sector
- Programs to drive **zero CO2** emissions

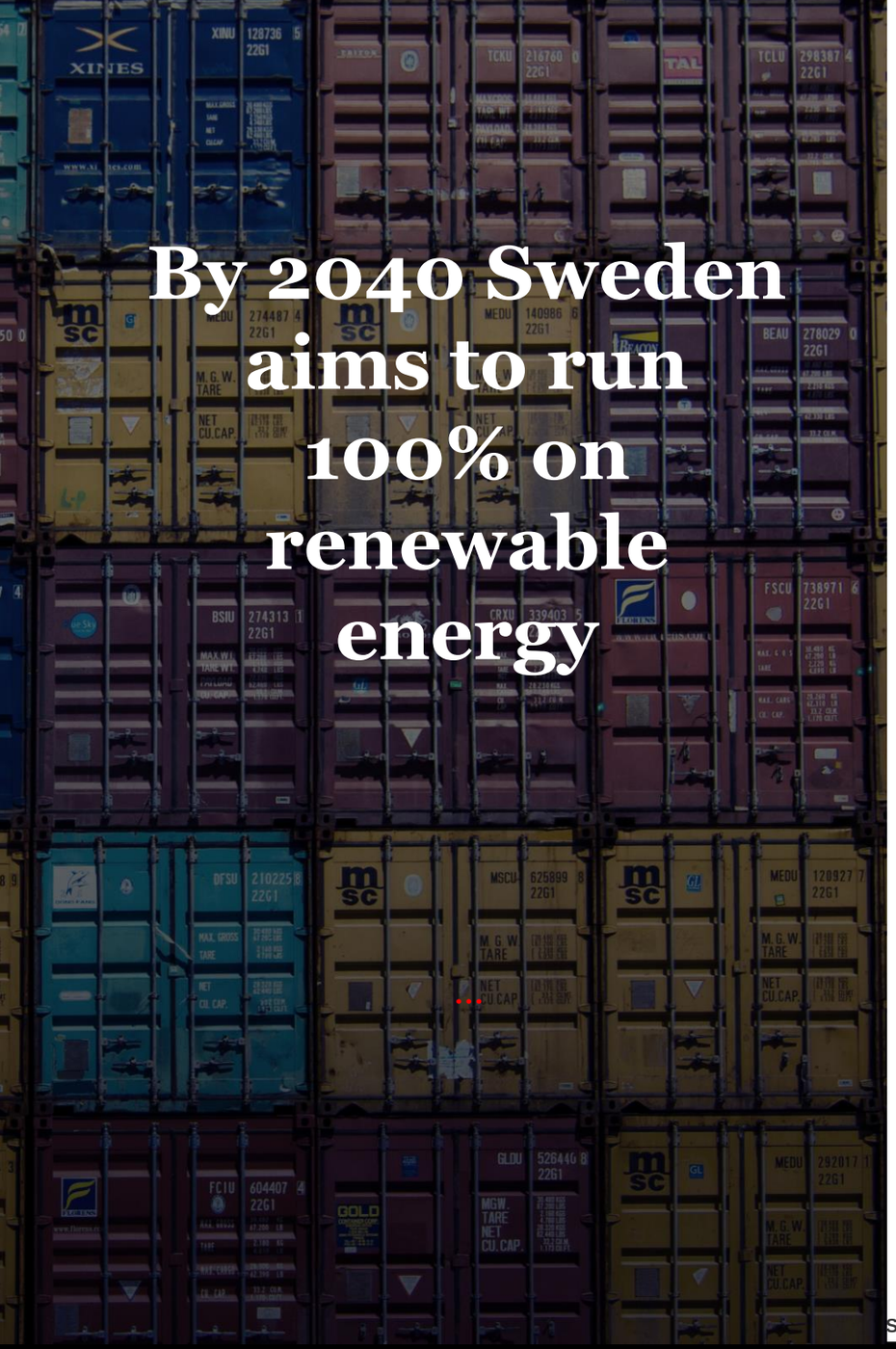


- 90% of European **iron ore** production
- Strong **innovation** programs (SUMS, PIMM) in deep mine technology
- World's 3rd largest exporter of **pulp, paper** and sawed **timber**
- Leaders in **bio-innovation**, **forest management** and **sustainability**

- Frontrunners in **food tech** and **circular food production**
- Leading retail companies in **sustainability**
- **Innovation hubs** within circular textiles
- **Test bed** for innovation and digitalization

- **R&D excellence** with >100 National Quality Registries open for research
- Unique access and quality of **health care data**
- Europe's largest and fastest **growing e-health** companies
- Ranks in global top in **ATMP**, i.e. gene, cell & tissue therapy

- One of the most innovative **5G** countries with strong industry/academia collaborations
- #1 in **broadband** and #3 in **FTTH** penetration in EU
- Strong connectivity, sustainable power supply and AI research enable **data-center** efficiency



By 2040 Sweden aims to run 100% on renewable energy

Sweden's green, affordable and stable energy is attracting energy intensive industries

Even the steel industry is aiming to be fossil free by 2035, single-handedly reducing Sweden's CO2 emissions by 10%

Key strength and challenges

- **Sustainable energy** as 97% of energy produced in Sweden is fossil free
- **Affordable energy** as Sweden has among the lowest energy prices in the EU
- **Stable energy** with 99.99% reliability in the system and continuous investments in the grid ensures low network costs
- Challenge to **maintain stability** while **replacing nuclear** with renewables
- **Need to expand the grid** to make use of renewable energy sources

Climate commitment

- The target of **10% share of renewable energy in the transport sector** by 2020 was reached by 2017
- Sweden's target for 2040 is **100% renewable electricity generation**
- By **2030** Sweden shall have **50% more efficient** energy consumption than in 2005
- Sweden's total **CO2 emissions** have **decreased by 33,74%** since 1990

97%

Share of energy produced in Sweden that is fossil free

"Sweden is leading the way towards a low-carbon society. In recent years, the country has adopted an energy and climate framework with ambitious long-term and interim goals, including a target of 100% renewable energy in electricity generation by 2040."

International Energy Agency

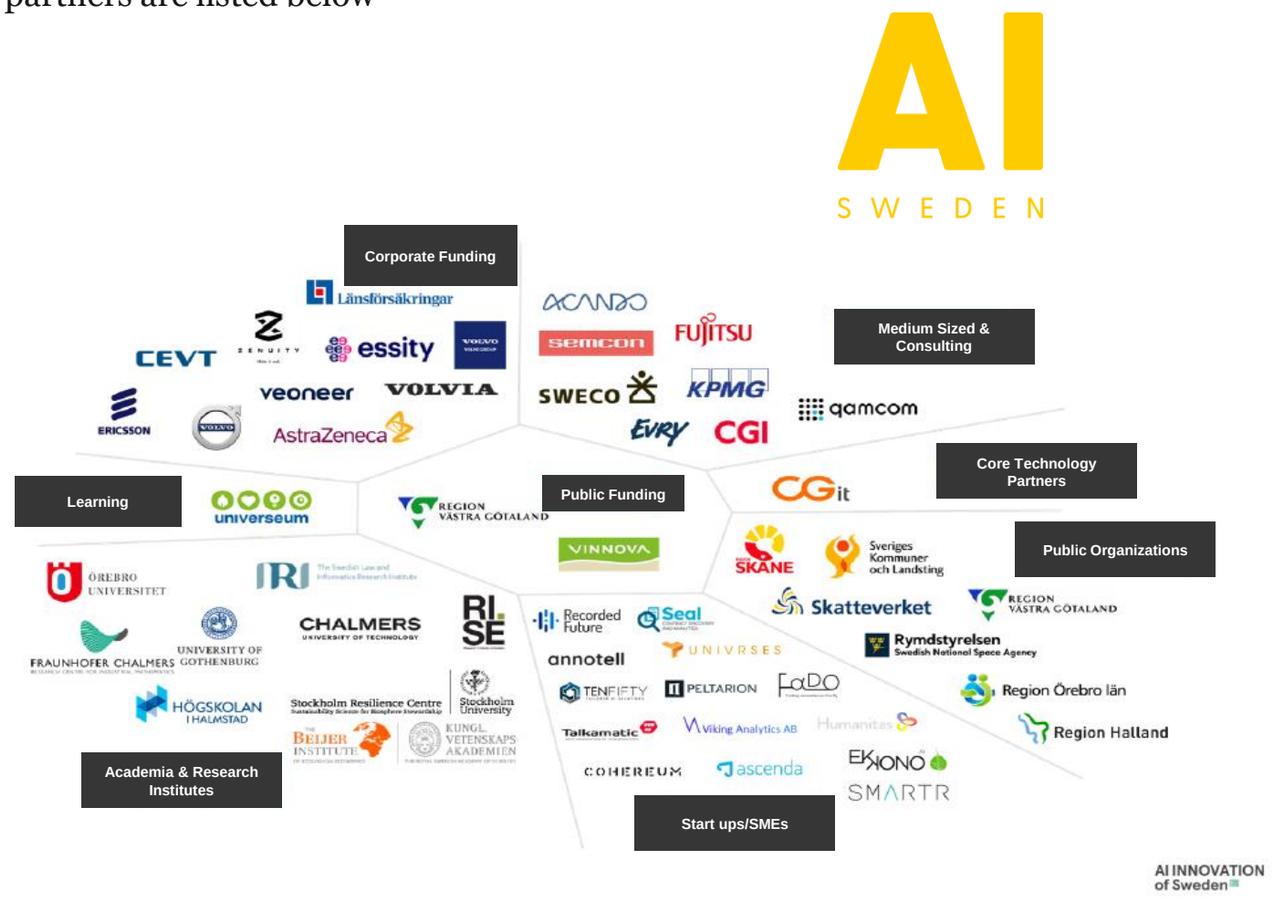
Implications

- Large investments in the Swedish grid in order to incorporate renewables
- Energy access varies across the country – make sure to understand the local conditions
- Challenge to maintain stability while replacing nuclear with renewables

Source: IEA, Business Sweden Data and Analysis

AI Sweden, one of the major AI clusters that provides resources such as data factories to develop standards across various industries

Partners across all industries can join and get access to 50M-100MSEK value creation through programs and project portfolio. Some of the partners are listed below



Overview of AI of Sweden

AI of Sweden is present in all of Sweden, with HQ in Gothenburg

Data Factories

Resources (data and know how) and infrastructure (time/memory) for AI researchers and developers, available to all partners

Industry Connector

Advices, connects and develops competence ideas, new partners and helps with applying for funding (if needed)

Nodes

Located throughout Sweden, venues for events, projects, access to the data factory and knowledge sharing

Source: ai.se;

Services to International companies looking to Invest and Expand in Sweden

BUSINESS OPPORTUNITY IDENTIFICATION

- Identification of market, industry and innovation opportunities in Sweden.
- Key industry stakeholders
- Establishment strategies
- Hosted fact-finding visit to Sweden

BUSINESS CASE DEVELOPMENT & DATA COLLECTION

Customised information and benchmarking services on the Swedish market, including:

- Business climate, industry sectors and clusters.
- Legal framework and operating costs
- Market entry alternatives

ESTABLISHMENT GUIDANCE

- Rules & regulations on setting up in Sweden
- Legal entities
- Employment mattes
- Taxes and more

INTRODUCTIONS & CONNECTIONS

- Key stakeholders (government, authorities, etc.)
- Potential partners and service providers
- Partners for R&D collaborations

SITE SELECTION

- Identifying location and premises for facilities
- Coordination of site selection processes based on requirements.
- Site screening throughout Sweden based on access to detailed data.

RETENTION & EXPANSION

- Build the business case to support an expansion.
- Benchmarking of international locations.
- Facilitating operating conditions needed for expansion